



Space and Naval Warfare Systems Center Atlantic

Executive Overview

**Small Business and Industry
Outreach Initiative (SBI/OI)**
Thirty-sixth Symposium
16 April 2015

Mr. Steve Dunn
SSC Atlantic
Executive Director

COMSPAWAR Strategic Vision 2015-2022

SPAWAR Vision:

To Rapidly
Deliver Cyber
Warfighting
Capability
From
Seabed to Space

Foundational Principles

Relevant

Resilient

Responsive



1. **Accelerate and streamline delivery** of new capability and advanced technology to the Fleet to maintain U.S. technological superiority and to maximize warfighter advantage.
2. **Enable the delivery of advanced modern IT and cyber capabilities** and transform what it means to operate and maneuver within the cyber domain.
3. **Provide the cyber technical leadership** required across the Navy.
4. **Reduce the cost of operations** to ensure delivery of affordable warfighting solutions.
5. **Optimize our organization and workforce** to bring about this change.

Fleet Cyber Command Finalizing a New Strategy



Five Key Goals

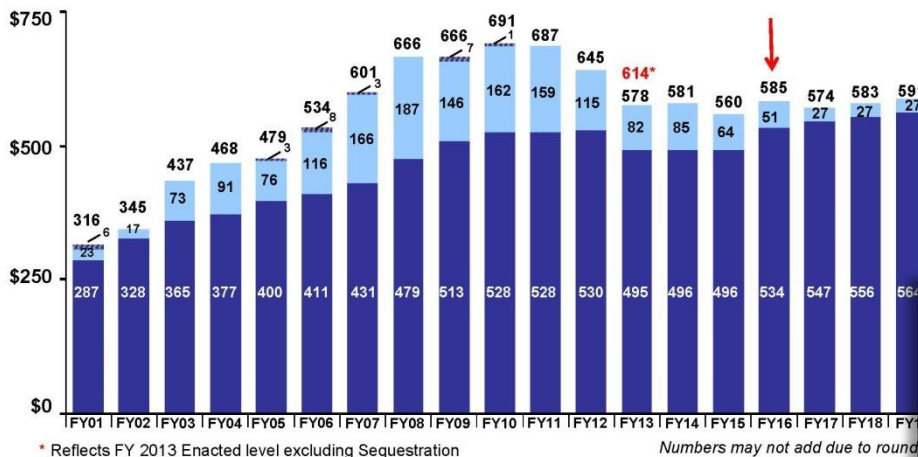
1. Operate the Navy network as a warfighting platform
2. Conduct tailored signal intelligence
3. Deliver Warfighting Effects Through Cyberspace
4. Create Shared Cyber Situational Awareness
5. Establish and Mature Navy's Cyber Mission Forces



FY 2016 President's Budget Request

The FY 2016 President's Budget is a Strategy-Driven, Resource-Informed Budget

http://www.defense.gov/pubs/FY16_Budget_Request_Rollout_Final_2-2-15.pdf



DoD Topline, FY 2001 – FY 2020

The \$27 billion shown in FY 2017 through FY 2020 for OCO are placeholder amounts

■ Base Budget ■ OCO ■ Other

▼ Base budget \$534.3B

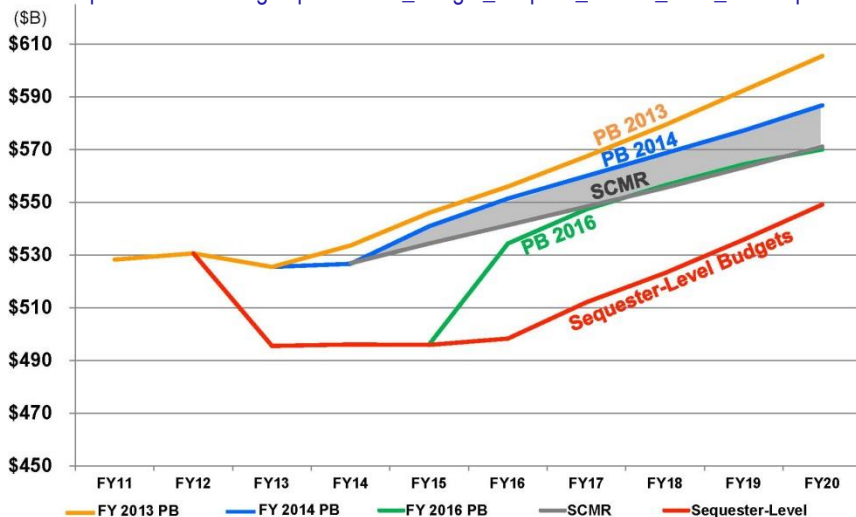
- \$38.2B increase over the FY15 enacted budget of \$496.1B

▼ DoD's OCO budget \$50.9B

- \$13.3B decrease (about 21%) than the FY15 enacted budget of \$64.2B

PB 16 Base Budget Supports the 2014 QDR Strategy Sequester-Level Budgets Do Not

http://www.defense.gov/pubs/FY16_Budget_Request_Rollout_Final_2-2-15.pdf



Defense as a Share of Total Federal Spending

1950- 2016

Reagan Build-Up

(26.8%)

FY2016 - 14.3%

Korea (57.0%)

Vietnam (43.4%)

http://www.defense.gov/home/features/2015/0215_budget/

Statement A: Approved for public release. Distribution is unlimited (15 April 2015)

Better Buying Power 3.0

09 April 2015 Implementation

Directive for BBP 3.0

Frank Kendall, USD AT&L

<http://bbp.dau.mil/docs/BBP3.0ImplementationGuidanceMemorandumforRelease.pdf>

Better Buying Power 3.0 Achieving Dominant Capabilities through Technical Excellence and Innovation

Why Better Buying Power 3.0?

Better Buying Power (BBP) 3.0 reflects the Department of Defense's commitment to continuous improvements in the defense acquisition system. The theme, *Achieving Dominant Capabilities through Technical Excellence and Innovation*, we are strengthening our efforts in innovation and technology, continuing the Department's efforts to improve efficiency and effectiveness under BBP 1.0 and 2.0.

What's New in BBP 3.0?

BBP 3.0 focuses attention on the overriding concern that the Department of Defense is at risk. Our technological superiority is dependent on our research and development efforts that span science and technology, early prototyping, full-scale development, and fielded products. DoD's research and development efforts are the foundation for our research institutions, and defense

Fact Sheet BBP 3.0

<http://bbp.dau.mil/docs/BBP3.0FactSheetFINAL.pdf>

- Long-range research and development
- Cybersecurity
- Commercial technology
- Prototyping and experimentation
- Modular Open System Architecture (MOSA)
- Global technology
- Organic engineering capabilities
- Science, Technology, Engineering and Mathematics (STEM)

Additional information available at: <http://bbp.dau.mil>

Better Buying Power 3.0
Achieving Dominant Capabilities through Technical Excellence and Innovation

Achieve Affordable Programs
Continue to use and enhance affordability caps

Achieve Dominant Capabilities While Controlling Lifecycle Costs
Strengthen and expand "should cost" based cost management

Eliminate Unproductive Processes and Bureaucracy
• Empower acquisition staff of contract responsibility, authority and accountability
• Reduce cycle times while ensuring sound investments
• Streamline documentation requirements and staff reviews
• Increase transparency and accountability
• Increase industry involvement in the process

Improve the Quality of Contracted Services
• Increase the normality of services
• Increase the quality of contracted services
• Increase the transparency of the acquisition process
• Increase the technicality of the acquisition process
• Increase the integrity of the acquisition process

Attachment 1

- ▼ Strengthening efforts in innovation, technical excellence
- ▼ Continue to prioritize previously established core initiatives
- ▼ New emphasis areas
 - Long-range research and development
 - Cybersecurity
 - Commercial technology
 - Prototyping and experimentation
 - Modular Open System Architecture
 - Global technology
 - Organic engineering capabilities
 - STEM education

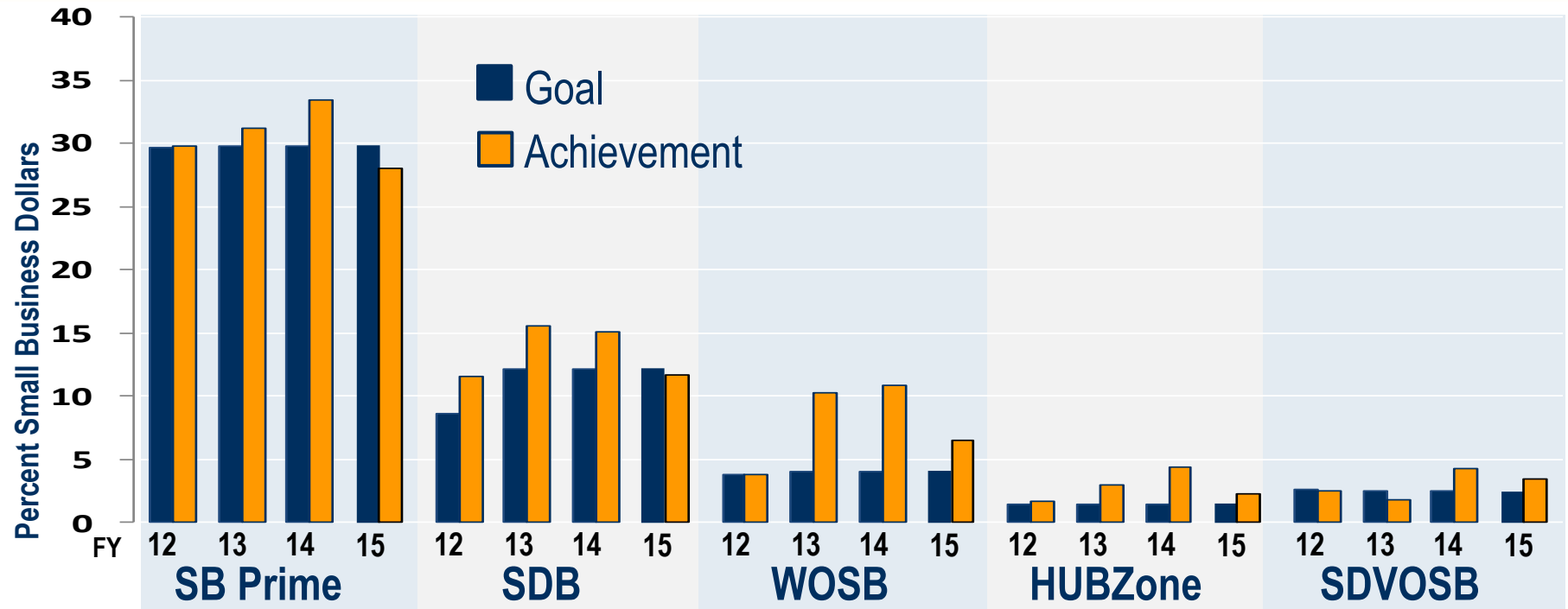
SSC Atlantic 2nd Qtr FY15

<i>New Orders</i>		
Top 5 Sponsors		\$M
1	SPAWAR & PEOs	\$416.1
2	MARCORSYSCOM	\$264.1
3	NAVSEA & PEOs	\$110.3
4	TRICARE Mgmt Activity	\$92.7
5	USAF Air Cmbt Cmnd	\$61.1
% of Total New Orders		61%

<i>FTEs</i>		
Top 5 Sponsors		FTE
1	SPAWAR & PEOs	1,040.7
2	MARCORSYSCOM	383.8
3	NAVSEA & PEOs	238.6
4	TRICARE Mgmt Activity	104.3
5	NAVAIR & PEOs	98.9
% of Total FTEs		64%

SSC Atlantic FY15 Budget: \$4.1B / 3,830 FTE

Small Business (SB) Performance Metrics



SSC Atlantic FY 15 Achievements (EOM March)	Goal	Achieved	Obligated
Small Business Prime	29.81%	28.06%	\$138,476,991.5
Small Disadvantaged Business	12.18%	11.65%	\$57,517,957.5
Women Owned Small Business	4.06%	6.49%	\$32,057,644.8
HUBZone Small Business	1.48%	2.22%	\$10,961,217.7
Service Disabled Veteran Owned Small Business	2.43%	3.43%	\$16,945,371.5

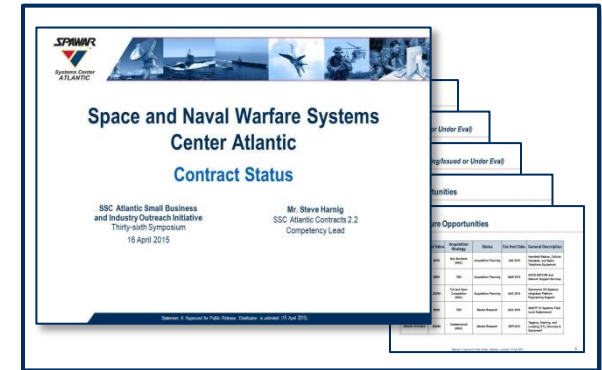
Demonstrated Small Business stability

SPAWAR Multiple Award Contracts (MACs) Working Group

- ▼ Purpose: SPAWAR strategy for MACs – identifying best practices, process improvements, standardization and streamlining initiatives
- ▼ Status: Final White Paper posted on E-Commerce
 - <https://e-commerce.sscno.nmci.navy.mil>
- ▼ Next Steps: Develop POA&Ms around each recommendation (Meeting held 14 April 2015)

Contracting Improvement Initiatives FY15

- ▼ Institutionalizing COR processes/post award trip wires
- ▼ Project Procurement Strategy Meetings (PPSM)
- ▼ Task Order Process Refinement/Training
 - Source selection process
 - Market survey process

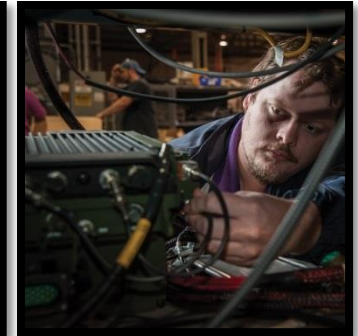


- ▼ **Metrics for end-to-end contract process at Task Order level**
 - Backlog Reports/KPI Reports issued Weekly
 - Report tracking avg PALT for all action types now available
 - Comparison to previous FY's, tracks improvements /trends
 - 2.0 is incorporating lessons learned (continuously) to reduce PALT/Variability
- ▼ Staffing model for end-to-end contract process at TO level
- ▼ Pillar follow-on Strategy

Increase responsiveness and comply with regulations and policy

Navy/ Non-Navy Work

- ▼ 100% requested work was approved and or awarded last year
- ▼ Factors that effect SSC Atlantic funding:
 - Mission considerations
 - Budget uncertainties
 - Customer's funding, availability and timing



Work Acceptance not a Big Driver



We Deliver Information Dominance

“Enable Warfighters to secure America
and promote global freedom.”



Web: <http://www.public.navy.mil/spawar/Atlantic> Facebook: <http://www.facebook.com/spaceandnavalwarfaresystemscommand>
Twitter: <http://twitter.com/SPAWARHQ> Employment opportunities: www.USAJOBBS.gov
SPAWAR Small Business: <http://www.public.navy.mil/spawar/Pages/SmallBusiness.aspx>
SPAWAR Contract Directorate Office: <https://e-commerce.sscno.nmci.navy.mil>